

INFILL RESIDENTIAL OPPORTUNITY

Land & Investments



- Location: East of the NEC of 67th Ave & Greenway Rd in Glendale, AZ
- ☐ *APN*: 200-51-952B
- ☐ **Zoning:** R-3, Maricopa County (Approved for 9-14 du/acre)
- ☐ *Size*: 3.88 Acres
- ☐ Utilities: All utilities to Site
- ☐ *Price*: \$174,000/Acre
- Comments: One of the last remaining zoned residential parcels in the Arrowhead Ranch area. This property is primed for medium density development. See conceptual site plan within the attached package. Other potential uses may include medical office, office, senior living or religious facilities.

Insight Land & Investments 7400 E McDonald Dr, Ste 121 Scottsdale, Arizona 85250 602.385.1515

www.insightland.com

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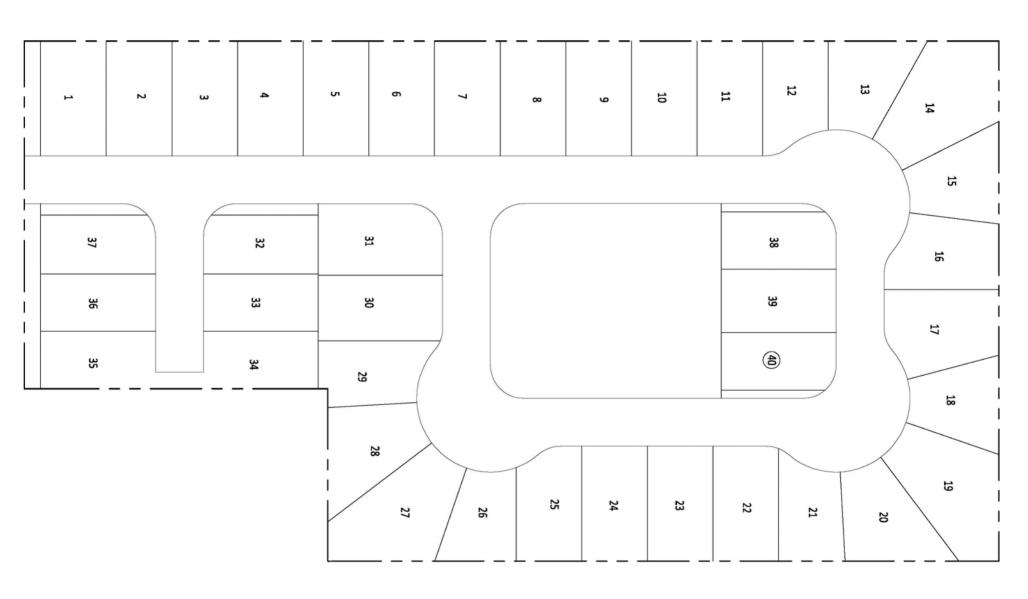
BRIAN STILLMAN

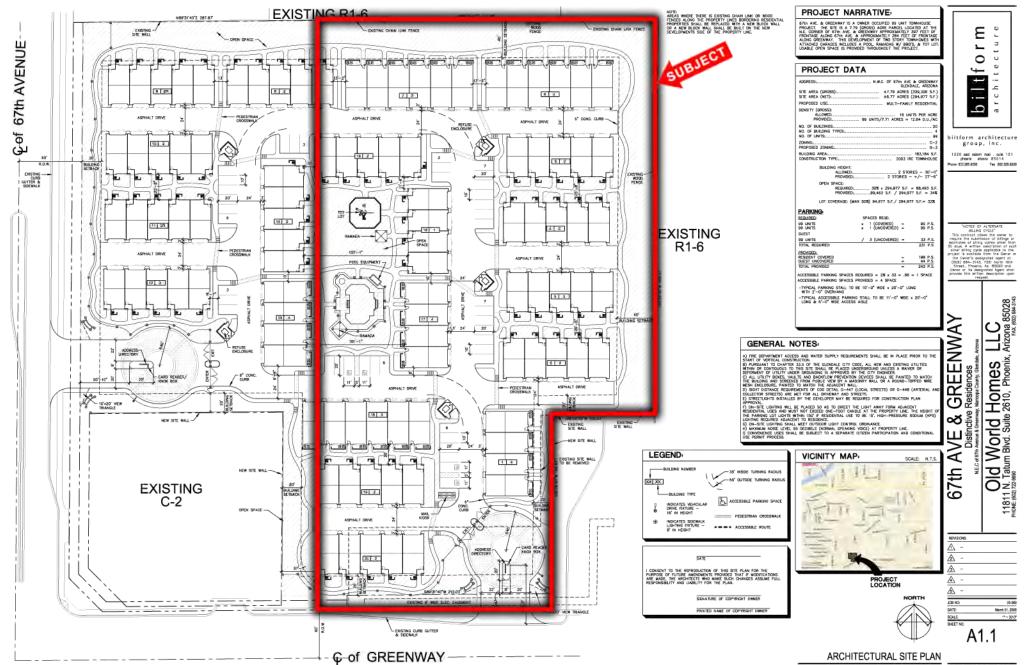
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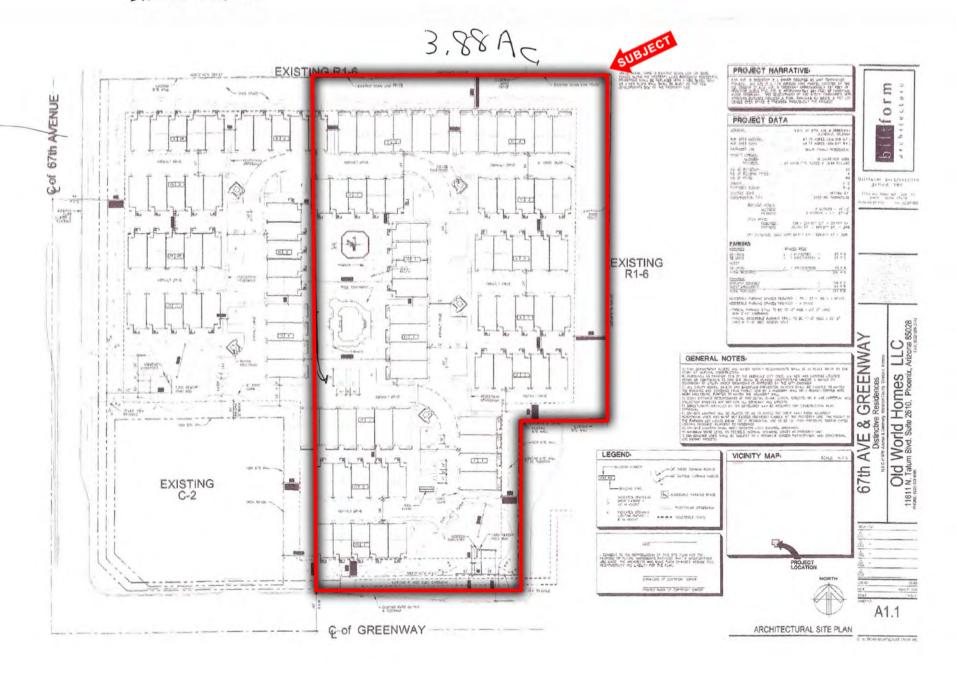
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B BLTFORM ARCHITECTURE GROUP, INC.



Greenway 67th Street Single Family Home Subdivision

Purchase Price-Cash to Close Closing costs Entitlement costs Misc. Total-Purchase + Entitlement	\$ \$ \$ \$	250,000 25,000 100,000 50,000 425,000	13 3Br/2.5 bath	Sq. Ft 1450 1650 1850 66000	70	\$ \$ \$	115,500	Selling PSF Per House Total 130 \$ 188,500 \$ 2,450,500 130 \$ 214,500 \$ 3,003,000 130 \$ 240,500 \$ 3,126,500 Total \$ 8,580,000
Partner Equity Seller Equity Total Equity	\$ \$ \$	250,000 400,000 650,000	Cash Summary Land + Permitting Amenities			\$	425,000 100,000	
Number of lots		40				\$	500,000	
Lot Value at Permitting-25% SP	\$	50,000	Glendale Fees	7,500		\$	300,000	
Number Lots Improve Phase 1	\$	20	Interest Carry 2 yr	6.00%		\$	166,200	
			Construction cost			\$	4,620,000	
Amenities	\$	100,000	Advertising			\$	125,000	
3 models @\$75 x 1600 sf	\$	360,000	Commission	0.06		\$	514,800	
Model Value @ \$135	\$	648,000	Misc & Conting	0.05		\$	231,000	
Lot Improvement Cost/ lot	\$	25,000	Total			\$	6,982,000	
20 Lot Improvement total	\$	500,000						
Improved Lot Value 25% SP	\$	50,000	Project Profit			\$	1,598,000	
Lot Retail Value-	\$	1,000,000	Cash on Cash				246%	
Project Value (16+21 + .5line 9))	\$	1,973,000	Profit per unit			\$	39,950	
Total \$ Invested	\$	1,385,000	Profit % (20/18)				23%	
Loan Required	\$	1,385,000	Profit Split 50/500%					
Loan LTV		70%	·		220%	\$	799,000	
			Seller Profit		100%			